



For Immediate Release

DATA GROUP INC. ANNOUNCES THIRD QUARTER RESULTS FOR 2013 AND CHANGES TO DIVIDEND POLICY

HIGHLIGHTS

Q3 2013

- Third quarter 2013 ("Q3") Revenues of \$74.1 million, Q3 Gross Profit of \$17.7 million and Q3 Net Loss of \$20.2 million (includes a Q3 restructuring charge of \$0.6 million and a non-cash impairment of goodwill charge of \$19.0 million)
- Q3 Adjusted EBITDA of \$4.4 million (See Table 2 and "Non-GAAP Measures" below)

YTD 2013

- Year to Date 2013 ("YTD") Revenues of \$234.8 million, YTD Gross Profit of \$59.2 million and YTD Net Loss of \$23.0 million (includes a YTD restructuring charge of \$6.6 million and a non-cash impairment of goodwill charge of \$19.0 million)
- YTD Adjusted EBITDA of \$17.5 million (See Table 2 and "Non-GAAP Measures" below)

Brampton, Ontario – November 8, 2013 – DATA Group Inc. (TSX: DGI) ("DATA Group") announced its financial and operating results for the third quarter ended September 30, 2013, which include the operating results of its subsidiaries DATA Group Ltd., DATA Group (US) Corp., The Fulfillment Solutions Advantage Inc. ("FSA") and FSA Datalytics Canada Inc. ("Datalytics").

DATA Group is focused on long-term enterprise value appreciation for investors. To do this, we are profoundly transforming our business, repositioning it for sustained profit growth by adding new revenue streams and new talent, while at the same time significantly reducing our costs and positioning ourselves for accelerated debt reduction.

Why is transformational change required? Our legacy business, built around supplying pre-printed products, is declining due to technology driven shifts in our markets towards digital communications. That is why we are significantly "right-sizing" the legacy portion of our business and reducing our cost base as we do so. At the same time, the digital market shift is creating new revenue opportunities for us. DATA Group has a strong customer base. Our customers are seeking visionary, forward thinking vendors that can provide both print and digital communications, and who can manage the transition between the two. That is our strategy. We will also reduce our debt to drive value for our investors and enhance our long-term ability to invest in our future. We believe the result of our transformation will be a lean, nimble company that thrives in the digital age.

Our transformation will take a number of years and will require a continued and intensely focused effort. Consequently, the Board of Directors has decided to suspend our dividend, effective immediately, until further notice. The funds will be redirected to debt repayment as well as investment in new capabilities, talent and cost reducing initiatives...all of which will fuel our goal of long-term enterprise value appreciation for investors.

Our net loss in the third quarter and year-to-date was primarily due to a non-cash goodwill impairment charge and restructuring expenses associated with our successful cost reduction initiatives. A reduction in revenues and investment in our growth strategy also contributed to the net loss for the quarter and year to date, all of which have been partially offset by cost reductions.

Revenue reductions in the third quarter and year-to-date were primarily due to losses of some legacy print orders to our competition and secondarily due to the technological impact of increased digital communication. This decline was partially offset by gains in revenue from our new products and services and from winning new legacy print orders from our competition. Cost savings of \$12.1 million, on an annualized basis, have been implemented year-to-date.

Table 1 The following table sets out selected historical financial information for the periods noted.

Consolidated Statements of (Loss) Income Information

For the periods ended September 30, 2013 and 2012 <i>(in thousands of Canadian dollars, except per share amounts, unaudited)</i>	July 1 to Sept. 30, 2013	July 1 to Sept. 30, 2012 ⁽¹⁾	Jan. 1 to Sept. 30, 2013	Jan. 1 to Sept. 30, 2012 ⁽¹⁾
	\$	\$	\$	\$
Revenues	74,129	80,144	234,814	249,400
Cost of revenues	56,431	60,430	175,622	185,400
Gross profit	17,698	19,714	59,192	64,000
Selling, general and administrative expenses	14,650	15,260	45,651	48,484
Restructuring expenses	624	-	6,638	-
Impairment of goodwill	19,000	-	19,000	-
Corporate conversion costs	-	-	-	84
Amortization of intangible assets	2,132	2,310	6,753	6,932
(Loss) income before finance costs and income taxes	(18,708)	2,144	(18,850)	8,500
Finance costs				
Interest expense	1,693	1,665	4,966	5,009
Interest income	(5)	(1)	(13)	(15)
Amortization of transaction costs	144	154	434	460
	1,832	1,818	5,387	5,454
(Loss) income before income taxes	(20,540)	326	(24,237)	3,046
Income tax expense (recovery)				
Current	308	716	1,861	2,768
Deferred	(683)	(564)	(3,120)	(3,930)
	(375)	152	(1,259)	(1,162)
Net (loss) income for the period	(20,165)	174	(22,978)	4,208
Net (loss) income attributable to common shareholders	(20,164)	196	(22,963)	4,258
Basic and diluted (loss) earnings per share	(0.86)	0.01	(0.98)	0.18
Number of common shares outstanding	23,490,592	23,490,592	23,490,592	23,490,592

Consolidated Statements of Financial Position Information

As at September 30, 2013 and December 31, 2012

(in thousands of Canadian dollars, unaudited)

	As at Sept. 30, 2013	As at Dec. 31, 2012
	\$	\$
Current assets	81,912	84,069
Current liabilities	48,759	40,316
Total assets	196,107	224,629
Total non-current liabilities	109,034	122,199
Shareholders' equity	38,193	61,978
Non-controlling interest	121	136
Total equity	38,314	62,114

(1) Prior-period amounts have been revised to reflect the retrospective application of amendments to IAS 19 *Employee Benefits*.

Table 2 The following table provides a reconciliation of net income (loss) to Adjusted EBITDA for the periods noted. See “Non-GAAP Measures”.

Adjusted EBITDA Reconciliation

For the periods ended September 30, 2013 and 2012 <i>(in thousands of Canadian dollars, unaudited)</i>	July 1 to Sept. 30, 2013	July 1 to Sept. 30, 2012 ⁽¹⁾	Jan. 1 to Sept. 30, 2013	Jan. 1 to Sept. 30, 2012 ⁽¹⁾
	\$	\$	\$	\$
Net (loss) income for the period	(20,165)	174	(22,978)	4,208
Interest expense	1,693	1,665	4,966	5,009
Interest income	(5)	(1)	(13)	(15)
Amortization of transaction costs	144	154	434	460
Depreciation of property, plant and equipment	1,323	1,450	3,974	4,320
Amortization of intangible assets	2,132	2,310	6,753	6,932
Restructuring expenses	624	-	6,638	-
Impairment of goodwill	19,000	-	19,000	-
Corporate conversion costs	-	-	-	84
Current income tax expense	308	716	1,861	2,768
Deferred income tax recovery	(683)	(564)	(3,120)	(3,930)
Adjusted EBITDA	4,371	5,904	17,515	19,836

(1) Prior-period amounts have been revised to reflect the retrospective application of amendments to IAS 19 *Employee Benefits*.

RESULTS OF OPERATIONS

Revenues

For the quarter ended September 30, 2013, DATA Group recorded revenues of \$74.1 million, a decrease of \$6.0 million or 7.5% compared with the same period in 2012. The decrease, before intersegment revenues, was the result of a \$6.0 million decrease in the DATA East and West segment and was offset by a \$0.1 million increase in the Multiple Pakfold segment. For the nine months ended September 30, 2013, DATA Group recorded revenues of \$234.8 million, a decrease of \$14.6 million or 5.8% compared with the same period in 2012. The decrease, before intersegment revenues, was the result of a \$14.1 million decrease in the DATA East and West segment and a \$0.5 million decrease in the Multiple Pakfold segment, respectively.

Cost of Revenues and Gross Profit

For the quarter ended September 30, 2013, cost of revenues decreased to \$56.4 million from \$60.4 million for the same period in 2012. Gross profit for the quarter ended September 30, 2013 was \$17.7 million, which represented a decrease of \$2.0 million or 10.2% from \$19.7 million for the same period in 2012. The decrease in gross profit for the quarter ended September 30, 2013 was attributable to a gross profit decrease of \$2.1 million in the DATA East and West segment and was offset by a gross profit increase of \$0.1 million in the Multiple Pakfold segment. Gross profit as a percentage of revenues decreased to 23.9% for the quarter ended September 30, 2013 compared to 24.6% for the same period in 2012. For the nine months ended September 30, 2013, cost of revenues decreased to \$175.6 million from \$185.4 million for the same period in 2012. Gross profit for the nine months ended September 30, 2013 was \$59.2 million, which represented a decrease of \$4.8 million or 7.5% from \$64.0 million for the same period in 2012. The decrease in gross profit for the nine months ended September 30, 2013 was attributable to a gross profit decrease of \$4.6 million in the DATA East and West segment and a gross profit decrease of \$0.2 million in the Multiple Pakfold segment, respectively. Gross profit as a percentage of revenues decreased to 25.2% for the nine months ended September 30, 2013 compared to 25.7% for the same period in 2012.

Selling, General and Administrative Expenses and Restructuring Expenses

Selling, general and administrative (“SG&A”) expenses, excluding amortization of intangible assets, for the quarter ended September 30, 2013 decreased \$0.6 million to \$14.7 million compared to \$15.3 million in the same period in 2012. As a percentage of revenues, these costs were 19.8% of revenues for the quarter ended September 30, 2013 compared to 19.0% of revenues for the same period in 2012. For the three and nine months ended September 30, 2012, DATA Group incurred \$0.3 million and \$0.7 million of severance expenses, respectively. Severance costs for the three and nine months ended September 30, 2012 were included in SG&A and were related to DATA Group’s on-going productivity improvements and cost reduction initiatives. SG&A expenses for the nine months ended September 30, 2013 decreased \$2.8 million to \$45.7 million compared to \$48.5 million for the same period of 2012. As a percentage of revenues, these costs were 19.4% of revenues for the nine months ended September 30, 2013 and for the same period in 2012. The decrease in SG&A expenses for the three and nine months ended September 30, 2013 was attributable to the benefits realized from cost saving initiatives implemented in 2012 and early 2013. For the three and nine months ended September 30, 2013, DATA Group incurred restructuring expenses related to headcount reductions, the closure of certain manufacturing locations and warehouses, and lease exit charges of \$0.6 million and \$6.6 million, respectively, as part of its 2013 restructuring initiatives. The restructuring initiatives included closing facilities in Brockville, Ontario and Anjou, Québec and transferring the operations of FSA from Markham, Ontario to DATA Group’s existing facility in Mississauga, Ontario.

Impairment of goodwill

During the three months ended September 30, 2013, market indicators, including the trading price of DATA Group’s common shares and changes in revenue trends and forecasted profits indicated that DATA Group’s assets may be impaired. As a result of this new information, DATA Group performed an impairment analysis by comparing the fair value of each cash generating unit (“CGU”) to the CGU’s carrying value. DATA Group determined the fair value of each CGU by discounting expected future cash flows in accordance with recognized valuation methods. The process of determining those fair values required DATA Group to make a number of estimates and assumptions such as projected future revenues, costs of revenues, operating margins, market conditions well into the future, and discount rates. As a result of that review, DATA Group concluded that the fair value of its DATA East and West CGU was less than its carrying value. Accordingly, DATA Group recognized an impairment of goodwill charge of \$19.0 million related to the DATA East and West CGU.

Corporate Conversion Costs

During the nine months ended September 30, 2012, DATA Group incurred total professional fees of \$0.1 million related to the conversion of the Fund to a corporation on January 1, 2012.

Adjusted EBITDA

For the quarter ended September 30, 2013, Adjusted EBITDA was \$4.4 million, or 5.9% of revenues. Adjusted EBITDA for the quarter ended September 30, 2013 decreased \$1.5 million or 26.0% from the same period in the prior year due to the continued investment in DATA Group’s growth strategy and a decline in revenues, and was partially offset by cost savings realized as a result of its restructuring initiatives. These costs included SG&A expense related to investments to launch new products and services. The Adjusted EBITDA margin for the quarter, as a percentage of revenues, decreased from 7.4% of revenues in 2012 to 5.9% of revenues in 2013. Adjusted EBITDA for the nine months ended September 30, 2013 was \$17.5 million, or 7.5% of revenues. Adjusted EBITDA for the nine months ended September 30, 2013 decreased \$2.3 million or 11.7% from the same period in the prior year and the Adjusted EBITDA margin for the nine month period, as a percentage of revenues, decreased from 8.0% of revenues in 2012 to 7.5% of revenues in 2013.

Interest Expense and Finance Costs

Interest expense on long-term debt outstanding under DATA Group's credit facilities, DATA Group's outstanding \$45.0 million aggregate principal amount of 6.00% Convertible Unsecured Subordinated Debentures (the "6.00% Convertible Debentures"), certain unfavourable lease obligations related to closed facilities and DATA Group's employee benefit plans was \$1.7 million for the three months ended September 30, 2013 compared to \$1.7 million for the same period in 2012, and was \$5.0 million for the nine months ended September 30, 2013 compared to \$5.0 million for the same period in 2012.

Income Taxes

DATA Group reported a loss before income taxes of \$20.5 million, a current income tax expense of \$0.3 million and a deferred income tax recovery of \$0.7 million for the three months ended September 30, 2013 compared to income before income taxes of \$0.3 million, current income tax expense of \$0.7 million and a deferred income tax recovery of \$0.6 million for the three months ended September 30, 2012. DATA Group reported a loss before income taxes of \$24.2 million, a current income tax expense of \$1.9 million and a deferred income tax recovery of \$3.1 million for the nine months ended September 30, 2013 compared to income before income taxes of \$3.0 million, a current income tax expense of \$2.8 million and a deferred income tax recovery of \$3.9 million for the nine months ended September 30, 2012. As a result of the conversion, DATA Group re-measured its deferred tax assets and liabilities at the corporate tax rates applicable to corporations, which are lower than the top marginal tax rate for individuals used by the Fund. In addition, the Fund's conversion option liabilities were reclassified as equity on January 1, 2012 and the associated deferred tax liability was reversed. As a result of these changes, DATA Group recorded a deferred income tax recovery \$2.0 million during the first quarter of 2012.

Net (Loss) Income

Net loss for the quarter ended September 30, 2013 was \$20.2 million compared to a net income of \$0.2 million for the quarter ended September 30, 2012. The decrease in comparable profitability for the quarter ended September 30, 2013 was due to lower gross profit as a result of lower revenues, a goodwill impairment charge of \$19.0 million and restructuring expenses. The decrease in comparable profitability was partially offset by lower SG&A expense, lower current income tax expense and a larger deferred income tax recovery.

Net loss for the nine months ended September 30, 2013 was \$23.0 million compared to a net income of \$4.2 million for the nine months ended September 30, 2012. The decrease in comparable profitability for the nine months ended September 30, 2013 was substantially due to lower gross profit as result of lower revenues, a goodwill impairment charge of \$19.0 million, restructuring expenses and a larger deferred income tax recovery in 2012. The decrease in comparable profitability during the first nine months 2013 was partially offset by lower SG&A expenses and current income tax expense as discussed above.

INVESTING ACTIVITIES

Capital expenditures for the three months ended September 30, 2013 of \$1.2 million related primarily to maintenance capital expenditures and the consolidation of manufacturing facilities. For the nine months ended September 30, 2013, DATA Group incurred capital expenditures of \$2.0 million related primarily to maintenance capital expenditures and the consolidation of manufacturing facilities. These capital expenditures were financed by cash flow from operations.

FINANCING ACTIVITIES

During the nine months ended September 30, 2013, DATA Group repaid \$2.5 million of the principal amount outstanding under its Revolving Bank Facility. For the three and nine months ended September 30, 2013, DATA Group paid aggregate cash dividends of \$1.8 million and \$4.8 million, respectively, on its common shares.

About DATA Group Inc.

DATA Group Inc. is a managed business communications services company specializing in customized document management and marketing solutions. DATA Group develops, manufactures, markets and supports integrated web and print-based communications, information management and direct marketing products and services that help its customers reduce costs, increase revenues, maintain brand consistency and simplify their business processes. DATA Group's expertise and resources enable it to address any document requirement of its customers, from a simple mail-out to an enterprise-wide document management or direct marketing initiative. We have approximately 1,800 employees working from 35 locations across Canada and the United States to accomplish this.

Additional information relating to DATA Group Inc. is available on www.datagroup.ca, and in the disclosure documents filed by DATA Group Inc. on the System for Electronic Document Analysis and Retrieval (SEDAR) at www.sedar.com.

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All financial information in this press release is presented in Canadian dollars and in accordance with generally accepted accounting principles ("GAAP") measured under International Financial Reporting Standards ("IFRS"), as issued by the International Accounting Standards Board ("IASB") for publicly accountable entities, unless otherwise noted. Financial figures presented prior to January 1, 2012 are those of The DATA Group Income Fund, the predecessor to DATA Group Inc.

FORWARD-LOOKING STATEMENTS

Certain statements in this press release constitute "forward-looking" statements that involve known and unknown risks, uncertainties and other factors which may cause the actual results, performance, objectives or achievements of DATA Group, or industry results, to be materially different from any future results, performance, objectives or achievements expressed or implied by such forward-looking statements. When used in this press release, words such as "may", "would", "could", "will", "expect", "anticipate", "estimate", "believe", "intend", "plan", and other similar expressions are intended to identify forward-looking statements. These statements reflect DATA Group's current views regarding future events and operating performance, are based on information currently available to DATA Group, and speak only as of the date of this press release. These forward-looking statements involve a number of risks, uncertainties and assumptions and should not be read as guarantees of future performance or results, and will not necessarily be accurate indications of whether or not such performance or results will be achieved. Many factors could cause the actual results, performance, objectives or achievements of DATA Group to be materially different from any future results, performance, objectives or achievements that may be expressed or implied by such forward-looking statements. The principal factors, assumptions and risks that DATA Group made or took into account in the preparation of these forward-looking statements include the risk that DATA Group may not be successful in reducing the size of its legacy print business, reducing costs and long-term debt and growing its digital communications business; the risk that DATA Group may not be successful in managing its organic growth; DATA Group's ability to invest in, develop and successfully market new products and services; competition from competitors supplying similar products and services; DATA Group's ability to grow its sales or even maintain historical levels of its sales of printed business

documents; the impact of economic conditions on DATA Group's businesses; risks associated with acquisitions by DATA Group; increases in the costs of paper and other raw materials used by DATA Group; and DATA Group's ability to maintain relationships with its customers. Additional factors are discussed elsewhere in this press release and under the heading "Risks and Uncertainties" in DATA Group's management's discussion and analysis and in DATA Group's other publicly available disclosure documents, as filed by DATA Group on SEDAR (www.sedar.com). Should one or more of these risks or uncertainties materialize, or should assumptions underlying the forward-looking statements prove incorrect, actual results may vary materially from those described in this press release as intended, planned, anticipated, believed, estimated or expected. Unless required by applicable securities law, DATA Group does not intend and does not assume any obligation to update these forward-looking statements.

NON-GAAP MEASURES

This press release includes certain non-GAAP measures as supplementary information. When used in this press release, EBITDA means earnings before interest and finance costs, taxes, depreciation and amortization. Adjusted EBITDA for the three and nine months ended September 30, 2013 means EBITDA adjusted for restructuring expenses and a goodwill impairment charge. Adjusted EBITDA for the three and nine months ended September 30, 2012 means EBITDA adjusted for corporate conversion costs. DATA Group believes that, in addition to net income (loss), EBITDA and Adjusted EBITDA are useful supplemental measures in evaluating the performance of DATA Group and its predecessors. EBITDA and Adjusted EBITDA are not earnings measures recognized by IFRS and do not have any standardized meanings prescribed by IFRS. Therefore, EBITDA and Adjusted EBITDA are unlikely to be comparable to similar measures presented by other issuers.

Investors are cautioned that neither EBITDA nor Adjusted EBITDA should be construed as an alternative to net income (loss) determined in accordance with IFRS as an indicator of DATA Group's performance. For a reconciliation of net income (loss) to Adjusted EBITDA, see Table 2 above.

CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

(in thousands of Canadian dollars, unaudited)

	September 30, 2013	December 31, 2012
	\$	\$
Assets		
Current assets		
Trade receivables	37,262	41,580
Inventories	39,635	38,085
Prepaid expenses and other current assets	4,590	4,404
Income taxes receivable	425	-
	81,912	84,069
Non-current assets		
Deferred income tax assets	2,986	1,534
Property, plant and equipment	18,349	20,420
Intangible assets	10,794	17,540
Goodwill	82,066	101,066
	196,107	224,629
Liabilities		
Current liabilities		
Bank overdraft	3,330	1,161
Current portion of Revolving bank facility	6,000	-
Trade payables	27,810	28,289
Provisions	2,219	308
Income taxes payable	-	1,699
Deferred revenue	7,638	7,586
Dividends payable	1,762	1,273
	48,759	40,316
Non-current liabilities		
Provisions	3,311	867
Revolving bank facility	49,250	57,553
Convertible debentures	42,759	42,311
Deferred income tax liabilities	683	766
Other non-current liabilities	950	1,137
Pension obligations	9,215	16,839
Other post-employment benefit plans	2,866	2,726
	157,793	162,515
Equity		
Shareholders' equity		
Shares	215,336	215,336
Conversion options	516	516
Accumulated other comprehensive income	12	1
Deficit	(177,671)	(153,875)
	38,193	61,978
Non-controlling interest		
	121	136
	38,314	62,114
	196,107	224,629

CONSOLIDATED STATEMENTS OF (LOSS) INCOME

(in thousands of Canadian dollars, except per share amounts,
unaudited)

	For the three months ended September 30, 2013	For the three months ended September 30, 2012 (1)
	\$	\$
Revenues	74,129	80,144
Cost of revenues	56,431	60,430
Gross profit	17,698	19,714
Expenses		
Selling, commissions and expenses	8,792	8,826
General and administration expenses excluding amortization of intangible assets	5,858	6,434
Restructuring expenses	624	-
Impairment of goodwill	19,000	-
Amortization of intangible assets	2,132	2,310
	36,406	17,570
(Loss) income before finance costs and income taxes	(18,708)	2,144
Finance costs		
Interest expense	1,693	1,665
Interest income	(5)	(1)
Amortization of transaction costs	144	154
	1,832	1,818
(Loss) income before income taxes	(20,540)	326
Income tax expense (recovery)		
Current	308	716
Deferred	(683)	(564)
	(375)	152
Net (loss) income for the period	(20,165)	174
Net (loss) income attributable to:		
Common shareholders	(20,164)	196
Non-controlling interest	(1)	(22)
	(20,165)	174
Basic (loss) earnings per share	(0.86)	0.01
Diluted (loss) earnings per share	(0.86)	0.01

(1) Prior-period amounts have been revised to reflect the retrospective application of amendments to IAS 19 *Employee Benefits*.

CONSOLIDATED STATEMENTS OF (LOSS) INCOME

(in thousands of Canadian dollars, except per share amounts,
unaudited)

	For the nine months ended September 30, 2013	For the nine months ended September 30, 2012 (1)
	\$	\$
Revenues	234,814	249,400
Cost of revenues	175,622	185,400
Gross profit	59,192	64,000
Expenses		
Selling, commissions and expenses	27,233	27,985
General and administration expenses excluding amortization of intangible assets	18,418	20,499
Restructuring expenses	6,638	-
Impairment of goodwill	19,000	-
Corporate conversion costs	-	84
Amortization of intangible assets	6,753	6,932
	78,042	55,500
(Loss) income before finance costs and income taxes	(18,850)	8,500
Finance costs		
Interest expense	4,966	5,009
Interest income	(13)	(15)
Amortization of transaction costs	434	460
	5,387	5,454
(Loss) income before income taxes	(24,237)	3,046
Income tax recovery		
Current	1,861	2,768
Deferred	(3,120)	(3,930)
	(1,259)	(1,162)
Net (loss) income for the period	(22,978)	4,208
Net (loss) income attributable to:		
Common shareholders	(22,963)	4,258
Non-controlling interest	(15)	(50)
	(22,978)	4,208
Basic (loss) earnings per share	(0.98)	0.18
Diluted (loss) earnings per share	(0.98)	0.18

(1) Prior-period amounts have been revised to reflect the retrospective application of amendments to IAS 19
Employee Benefits.

CONSOLIDATED STATEMENTS OF COMPREHENSIVE (LOSS) INCOME

(in thousands of Canadian dollars, unaudited)

	For the three months ended September 30, 2013	For the three months ended September 30, 2012 ⁽¹⁾
	\$	\$
Net (loss) income for the period	(20,165)	174
Other comprehensive income (loss):		
Items that may be reclassified subsequently to net (loss) income		
Foreign currency translation	9	-
	9	-
Items that will not be reclassified to net (loss) income		
Actuarial gains (losses) on post-employment benefit obligations	1,701	(3,442)
Taxes related to post-employment adjustment above	(448)	902
	1,253	(2,540)
Other comprehensive income (loss) for the period, net of tax	1,262	(2,540)
Comprehensive loss for the period	(18,903)	(2,366)
Comprehensive loss attributable to:		
Common shareholders	(18,902)	(2,344)
Non-controlling interest	(1)	(22)
	(18,903)	(2,366)

(1) Prior-period amounts have been revised to reflect the retrospective application of amendments to IAS 19 *Employee Benefits*.

CONSOLIDATED STATEMENTS OF COMPREHENSIVE (LOSS) INCOME

(in thousands of Canadian dollars, unaudited)

	For the nine months ended September 30, 2013	For the nine months ended September 30, 2012 ⁽¹⁾
	\$	\$
Net (loss) income for the period	(22,978)	4,208
Other comprehensive income (loss):		
Items that may be reclassified subsequently to net (loss) income		
Foreign currency translation	11	-
	11	-
Items that will not be reclassified to net (loss) income		
Deferred income tax recovery on conversion to a corporation	-	406
Actuarial gains (losses) on post-employment benefit obligations	6,038	(6,226)
Taxes related to post-employment adjustment above	(1,585)	1,632
	4,453	(4,188)
Other comprehensive income (loss) for the period, net of tax	4,464	(4,188)
Comprehensive (loss) income for the period	(18,514)	20
Comprehensive (loss) income attributable to:		
Common shareholders	(18,499)	70
Non-controlling interest	(15)	(50)
	(18,514)	20

(1) Prior-period amounts have been revised to reflect the retrospective application of amendments to IAS 19 *Employee Benefits*.

CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

(in thousands of Canadian dollars, unaudited)

	Attributable to Shareholders'							Total Equity \$
	Shares \$	Units \$	Conversion options \$	Accumulated other comprehensive income \$	Deficit \$	Total Shareholders' Equity \$	Non- controlling interest \$	
Balance as at December 31, 2011	-	215,336	-	-	(97,973)	117,363	313	117,676
Effect of conversion to a corporation	215,336	(215,336)	516	-	-	516	-	516
	215,336	-	516	-	(97,973)	117,879	313	118,192
Net income (loss) for the period ⁽¹⁾	-	-	-	-	4,258	4,258	(50)	4,208
Other comprehensive loss for the period ⁽¹⁾	-	-	-	-	(4,188)	(4,188)	-	(4,188)
Total comprehensive income (loss) for the period	-	-	-	-	70	70	(50)	20
Acquisition of non-controlling interest	-	-	-	-	121	121	(121)	-
Dividends declared	-	-	-	-	(11,459)	(11,459)	-	(11,459)
Balance as at September 30, 2012	215,336	-	516	-	(109,241)	106,611	142	106,753
Balance as at December 31, 2012	215,336	-	516	1	(153,875)	61,978	136	62,114
Net loss for the period	-	-	-	-	(22,963)	(22,963)	(15)	(22,978)
Other comprehensive income for the period	-	-	-	11	4,453	4,464	-	4,464
Total comprehensive income (loss) for the period	-	-	-	11	(18,510)	(18,499)	(15)	(18,514)
Dividends declared	-	-	-	-	(5,286)	(5,286)	-	(5,286)
Balance as at September 30, 2013	215,336	-	516	12	(177,671)	38,193	121	38,314

(1) Prior-period amounts have been revised to reflect the retrospective application of amendments to IAS 19 *Employee Benefits*.

CONSOLIDATED STATEMENTS OF CASH FLOWS

(in thousands of Canadian dollars, unaudited)

	For the three months ended September 30, 2013	For the three months ended September 30, 2012 ⁽¹⁾
	\$	\$
Cash provided by (used in)		
Operating activities		
Net (loss) income for the period	(20,165)	174
Adjustments to net (loss) income		
Depreciation of property, plant and equipment	1,323	1,450
Amortization of intangible assets	2,132	2,310
Pension expense	236	234
Loss on disposal of property, plant and equipment	3	16
Impairment of goodwill	19,000	-
Provisions	624	276
Amortization of transaction costs	144	154
Accretion of convertible debentures	76	75
Other non-current liabilities	(80)	(73)
Other post-employment benefit plans, net	45	67
Income tax (recovery) expense	(375)	152
	2,963	4,835
Changes in working capital	(862)	(327)
Contributions made to pension plans	(753)	(746)
Provisions paid	(1,246)	(266)
Income taxes paid	(99)	(663)
	3	2,833
Investing activities		
Purchase of property, plant and equipment	(1,202)	(653)
Purchase of intangible assets	(7)	-
Proceeds on disposal of property, plant and equipment	2	5
	(1,207)	(648)
Financing activities		
Finance lease payments	(8)	-
Dividends paid	(1,762)	(3,820)
	(1,770)	(3,820)
Increase in bank overdraft during the period	(2,974)	(1,635)
Bank overdraft – beginning of period	(354)	(410)
Effects of foreign exchange on cash balances	(2)	-
Bank overdraft – end of period	(3,330)	(2,045)

(1) Prior-period amounts have been revised to reflect the retrospective application of amendments to IAS 19 *Employee Benefits*.

CONSOLIDATED STATEMENTS OF CASH FLOWS

(in thousands of Canadian dollars, unaudited)

	For the nine months ended September 30, 2013	For the nine months ended September 30, 2012 (1)
	\$	\$
Cash provided by (used in)		
Operating activities		
Net (loss) income for the period	(22,978)	4,208
Adjustments to net (loss) income		
Depreciation of property, plant and equipment	3,974	4,320
Amortization of intangible assets	6,753	6,932
Pension expense	708	702
Loss on disposal of property, plant and equipment	125	15
Impairment of goodwill	19,000	-
Provisions	6,638	713
Amortization of transaction costs	434	460
Accretion of convertible debentures	223	224
Other non-current liabilities	(255)	(196)
Other post-employment benefit plans, net	140	199
Income tax recovery	(1,259)	(1,162)
	13,503	16,415
Changes in working capital	2,120	589
Contributions made to pension plans	(2,294)	(2,291)
Provisions paid	(2,283)	(765)
Income taxes paid	(3,985)	(3,917)
	7,061	10,031
Investing activities		
Purchase of property, plant and equipment	(2,009)	(1,612)
Purchase of intangible assets	(7)	(415)
Proceeds on disposal of property, plant and equipment	103	12
	(1,913)	(2,015)
Financing activities		
Repayment of revolving bank facility	(2,500)	(2,500)
Finance costs	(11)	(148)
Finance lease payments	(12)	-
Dividends or distributions paid	(4,797)	(11,459)
	(7,320)	(14,107)
(Increase) in bank overdraft and (decrease) in cash and cash equivalents during the period	(2,172)	(6,091)
(Bank overdraft) cash and cash equivalents – beginning of period	(1,161)	4,046
Effects of foreign exchange on cash balances	3	-
Bank overdraft – end of period	(3,330)	(2,045)

(1) Prior-period amounts have been revised to reflect the retrospective application of amendments to IAS 19 *Employee Benefits*.